

Maggie Brooks

Monroe County Executive

For Immediate Release Tuesday, January 18, 2005

BROOKS ANNOUNCES PROJECTS APPROVED FOR COMIDA ASSISTANCE

Monroe County Executive **Maggie Brooks** today announced that the County of Monroe Industrial Development Agency (COMIDA) today approved assistance for 12 economic development projects that will create over 170 new jobs in the community.

"Assisting local companies in improving and expanding their operations, and creating jobs, is a top priority for Monroe County government," said Monroe County Executive **Maggie Brooks**. "I applaud these businesses for their investment in our economy and I am pleased that we were able to provide them with support through COMIDA."

"Collectively, these projects will create over 170 new jobs in our community. That's great news for Monroe County and great news for local residents," **Brooks** added.

The following projects were approved by COMIDA this afternoon:

 Constance Stuewe-Degnan dba Davcon Hauling 204 Whittier Road Rochester, NY 14624

Davcon Hauling was started in 1997 by Constance Stuewe-Degnan for local deliveries of earth products (pea gravel, crusher run, stone, topsoil) for Miller Brick. Davcon Hauling will be investing \$183,871 in a new Peterbilt Tractor, trailer and truck-mounted forklift. Davcon has one full-time employee, and one new full-time employee will be created within one year. The company has been approved for a GreatRate on the purchase through the Monroe County Industrial Development Corporation (MCIDC).

Label World, Inc. 29 Jetview Drive Rochester, NY 14624

Label World, Inc. was started in 1985. Label World is a manufacturer of custom die cut pressure sensitive labels, including: prime labels, industrial labels, wine labels, candle labels, meat labels and bakery labels. Label World will be investing \$254,500 in new equipment. Label World employs 54 within Monroe County and will be creating four new full-time jobs within one year. The company has been approved for a GreatRate and GreatRebate on the equipment purchases through the Monroe County Industrial Development Corporation (MCIDC).

Total Information 844 Dewey Avenue Rochester, NY 14613

Total Information, Inc. is a book wholesaler serving corporate, academic and government libraries since 1975. The company will be purchasing computers, software and shipping equipment. The company, which currently employs 12, anticipates creating two new jobs over the next two years. The company has been approved for a GreatRebate on the equipment purchases through the Monroe County Industrial Development Corporation (MCIDC).

Global 360, Inc. 1225 Jefferson Road Rochester, NY 14623

Global 360, Inc. provides business process management and analysis solutions to organizations who need to automate, measure and improve resource intensive business processes. The Rochester facility originated as a result of the sale of Kodak's document imaging software product line. Global was formerly known as eiStream. Global currently leases 13,000 square feet at Frontier Commons and will be purchasing \$50,000 in computer-related equipment as well as \$160,000 in additional equipment to equip the new space. Global currently employs 49 full-time employees within Monroe County and will be creating eight new full-time employees within three years.

Home Trends (Sale/Leaseback)
 100 Beaver Rd. LLC
 1 S. Washington St., Suite 200
 Rochester, NY 14614

The applicant proposes to purchase and renovate the 243,000 square foot former Case-Hoyt building located at 100-102 Beaver Road in the Town of Chili. The building will be leased to a related company known as Quick-Cook, Inc. dba Home Trends. Home Trends is a mail order company that markets through the mail, distributing 50 million catalogs per year. The three catalogs produced and distributed are known as Home Trends, Picket Fences and Back-to-Basics. The rapid pace of business growth necessitates Home Trend's move from 1450 Lyell Avenue in the City of Rochester. The \$4,545,000 project will impact 140 existing full-time jobs and result in the creation of 97 full-time jobs within three years of project completion.

Allergy Asthma Immunology of Rochester (Sale/leaseback – sales tax exemption only)
 919 Westfall Rd.
 Rochester, NY 14618

The applicant provides medical services to children and adults that have allergy, asthma, rheumatology diseases and related disorders. They intend to lease, renovate and upgrade property at 300 Meridian Center, Suite 200, in Brighton. The \$880,000 project will impact 44 existing full-time jobs and result in the creation of at least three full-time jobs within three years.

Metalico Lyell Acquisitions Inc. (Sale/leaseback)
 1515 Scottsville Road
 Rochester, NY 14623

The applicant is a recycler of scrap metals collected from the Rochester area and operates at 1515 Scottsville Road in the Town of Chili. Prepared scrap material is sold to mills throughout the United States and overseas. Due to the increase in metal prices and resulting increase in recycling tonnages and traffic of vehicles in the yard, Metalico proposes to purchase new recycling equipment and extend a concrete slab adjacent to the building. The total investment in the project will be over \$1.4 million. The project will impact 43 existing full-time jobs and result in the creation of six full-time jobs within three years.

Highland Community Development Corporation (HCDC)
dba The Highlands at Pittsford – Approx. \$12 million Civic Facility
Refinancing
100 Hahnemann Trail
Pittsford, NY 14534

HCDC is a not-for-profit corporation affiliated with the University of Rochester. HCDC owns and operates The Highlands of Pittsford, which consists of 135 independent living and 60 enriched living apartments, and 36 independent living cottages at 100 Hahnemann Trail in the Town of Pittsford. It intends to refinance existing long-term debt associated with the Dormitory Authority of the State of New York, FHA-Insured Mortgage Revenue Bonds, issued in 1994. This refinancing is needed in order to free up restricted cash associated with the existing debt. HCDC employs 141 full-time employees at this facility and the refinancing will not impact employment.

 The Highlands Living Center, Inc. (HLC) – Approx. \$11 million Civic Facility Refinancing,
 500 Hahnemann Trail Pittsford, NY 14534

HLC is a not-for-profit corporation affiliated with the University of Rochester. HLC owns and operates a 122-bed skilled nursing facility and adult day care health program at 500 Hahnemann Trail in the Town of Pittsford, adjacent to The Highlands at Pittsford. It intends to refinance existing long-term debt associated with the Dormitory Authority of the State of New York, FHA-Insured Mortgage Revenue Bonds, issued in 1994. This refinancing is needed in order to free up restricted cash associated with the existing debt. HLC employs 62 full-time employees at this facility and refinancing will not impact employment.

 Highland Hospital of Rochester (HHR) – Approx. \$20 million Civic Facility Refinancing 1000 South Avenue Rochester, NY 14620

HHR is a not-for-profit corporation affiliated with the University of Rochester. HHR owns and operates a 268-bed acute care hospital at 1000 South Avenue in the City of Rochester. In addition, it owns and operates 16 primary care clinics at various locations. It intends to refinance existing long- term debt associated with the Dormitory Authority of the State of New York, FHA-Insured Mortgage Revenue Bonds, issued in 1997. This refinancing is needed in order to free up restricted cash associated with the existing debt. HHR employs 1,889 full-time employees at these facilities and the refinancing will not impact employment.

 Highland Hospital of Rochester (HHR) – Approx. \$15 million Civic Facility Bond
 1000 South Avenue Rochester, NY 14620

HHR is a not-for-profit corporation affiliated with the University of Rochester. HHR owns and operates a 268-bed acute care hospital at 1000 South Avenue in the City of Rochester. In addition, it owns and operates 16 primary care clinics at various locations. It intends to perform renovations to, and purchase new equipment for facilities at 1000 South Avenue, City of Rochester and 1555 Long Pond Road, Town of Greece. The project will result in creating a new total joint center for Orthopedics with two new operating rooms, providing Park Ridge Oncology with new linear accelerator and simulator equipment, creating a Bariatric Surgery Center with a renovated surgery suite and updating five inpatient units. HHR employs 1,889 full-time employees at these facilities and this \$14,450,000 project will not impact employment.

 3111 South Winton Road LLC (approved last month subject to presentation this month)
 3111 South Winton Road Rochester, NY 14623

The applicant proposes to renovate an approximately 75,000 square foot building located at 3111 South Winton Road in the Town of Henrietta. The building will be leased to the growing Genesee Regional Home Care (GRHC), part of the family of North Star Companies that provides various health care services nationwide. GRHC specializes in quality home care and hospice services to the Rochester, Buffalo, Syracuse and Utica communities. The \$2,000,000 project will impact 1150 full-time jobs and result in the creation of 50 full-time jobs within three years of project completion.

COMIDA is a not-for-profit, public benefit corporation and governmental agency. Its purpose is to encourage established businesses to expand locally and to attract new industries to the Greater Rochester area. The agency's primary goal is to help businesses create and retain jobs. COMIDA offers assistance for industrial and non-industrial projects through the issuance of tax-exempt industrial revenue bonds, taxable industrial revenue bonds, tax-exempt civic facility bonds, and sale/leaseback transactions.

"These projects represent economic growth, jobs and new opportunities for our community and for the residents of Monroe County," **Brooks** concluded.

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